

Insurance Australia Group Limited IAG

Formerly: NRMA Insurance Group Limited (NRM), 18/1/2002.

Trading Status: Trading

Mkt Cap \$Mil \$15,586
Style Box™ 
Close Price \$ 6.49 (09-Apr-2024)

Shares Issued Mil 2401.56
Morningstar Sector Financial Services
Morningstar Industry Insurance - Property & Casualty
GICS Industry Group Insurance

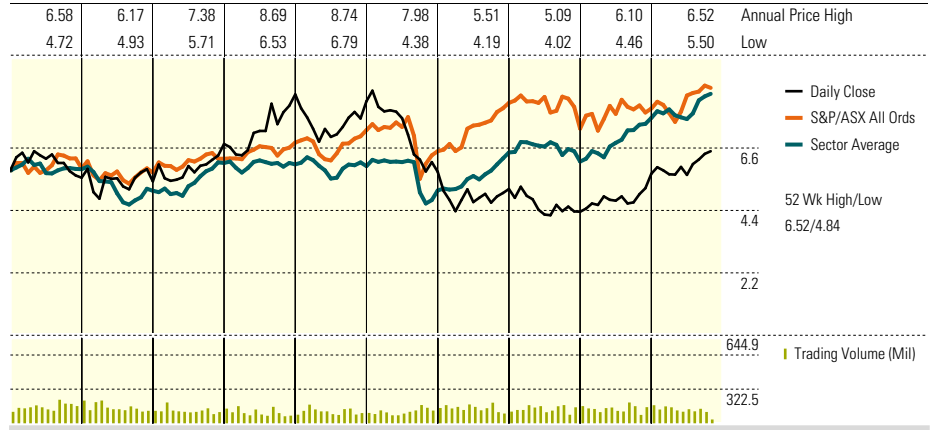
Business Summary as at 06 Mar 2023

Insurance Australia Group Ltd (IAG) is a general insurance group, with operations in Australia and New Zealand. The Group provides a range of personal and commercial insurance products, primarily motor vehicle and home insurance.

Direct Insurance Australia This segment provides personal lines, and some commercial lines, general insurance products sold directly to customers primarily under the NRMA Insurance, SGIO and SGIC brands, the RACV brand in Victoria (via a distribution and underwriting relationship with RACV), as well as the CGU and ROLLIN' brands.

Intermediated Insurance Australia This segment predominantly provides commercial lines, and some personal lines, general insurance products sold to customers through intermediaries including brokers, authorised representatives and distribution partners primarily under the CGU and WFI brands, as well as the Coles Insurance brand via a distribution agreement with Coles.

New Zealand This segment provides general insurance products underwritten in New Zealand. Insurance products are sold directly to customers predominantly under the State and AML brands, and through intermediaries (insurance brokers and authorised representatives) primarily using the NZI and Lumley Insurance brands. General insurance products are also distributed by corporate partners, such as large financial institutions, using third party brands.



06-15	06-16	06-17	06-18	06-19	06-20	06-21	06-22	06-23	04-24*	Performance
1.75	5.40	30.11	31.97	4.27	-27.29	-9.32	-12.28	33.85	34.00	Total Return %
-3.92	3.40	15.82	19.41	-6.75	-20.08	-39.58	-4.84	19.10	—	+/- Market
06-15	06-16	06-17	06-18	06-19	06-20	06-21	06-22	06-23	Current	Valuation
14.87	19.68	17.97	20.74	31.19	38.39	19.14	55.12	17.70	16.70	Price/Earnings
10.78	11.43	11.38	11.05	11.09	11.05	10.49	7.53	9.69	16.94	Market P/E
1.93	1.95	2.36	2.91	2.84	2.10	1.94	1.65	1.97	2.38	Price/Book
13.54	11.66	11.03	12.24	13.72	23.49	7.77	22.86	8.56	33.42	Price/Cash Flow
13565	13249	16048	20191	19089	13334	12719	10747	13914	15586	Market Cap \$Mil
5.20	6.61	4.87	3.99	3.87	1.73	3.88	2.52	2.63	3.24	Dividend Yield%
06-15	06-16	06-17	06-18	06-19	06-20	06-21	06-22	06-23	—	Financials
10329	7528	8465	7671	7238	7238	7420	7909	8326	—	Net Earned Premium \$M
—	—	—	—	—	—	—	—	—	—	Claims Expense \$M
489.00	-35.00	302.00	297.00	-225.00	-851.00	—	-150.00	-129.00	—	Underwriting Profit \$M
802	434	531	366	365	183	420	243	456	—	Investment Income \$M
897	683	929	972	667	378	646	206	832	—	NPAT Before Abs \$Mil
728	625	929	947	1076	435	-427	347	832	—	Reported Net Profit \$Mil
37.37	27.58	37.57	40.97	26.48	15.03	26.96	7.91	32.20	—	Earnings Per Share ¢
2332	2423	2380	2363	2326	2305	2396	2462	2453	—	Shares Mil
2.79	2.69	2.76	2.81	2.77	2.63	2.53	2.50	2.72	—	Book Value Per Share \$
698	—	636	-53	589	381	1610	899	452	—	Oper Cash Flow \$Mil
—	0	0	0	0	0	0	0	0	—	Cap Spending \$Mil
06-15	06-16	06-17	06-18	06-19	06-20	06-21	06-22	06-23	—	Profitability
3.10	2.51	3.36	3.46	2.50	1.49	2.12	0.80	2.67	—	Return on Assets %
13.16	10.41	14.16	14.57	10.42	6.22	10.34	3.34	12.51	—	Return on Equity %
67.20	62.46	62.17	60.19	63.82	69.22	80.28	63.41	63.73	—	Net Loss Ratio %
28.07	38.00	34.26	35.94	39.29	42.54	42.57	38.49	37.82	—	Net Expense Ratio %
95.27	100.46	96.43	96.13	103.11	111.76	122.86	101.90	101.55	—	Combined Ratio %
06-15	06-16	06-17	06-18	06-19	06-20	06-21	06-22	06-23	—	Financial Health
64.05	84.23	74.80	83.39	84.25	80.13	80.00	73.66	75.08	—	Solvency Ratio (%)
6817	6563	6562	6669	6404	6077	6246	6163	6650	—	Total Equity \$Mil

Key Dates

Fiscal Year End 30/06/24
 AGM 21/10/2022
 Listing Date DRIP
 08/08/2000 Active

Dividend History

Interim Final
 Dividend Ex Date 2024-02-21 2023-08-29
 Dividend Pay Date 2024-03-27 2023-09-28
 DPS ¢ 10.00 9.00
 Franking % 40 30

*Represents financial year to date - the day after last financial year to a day before publication date.

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Corporate Details

Address	Level 13, 201 Sussex St Sydney NSW 2000
Telephone	+61 2 9292 9222
Website	www.iag.com.au
Auditor	KPMG
Sign-off Partner	Brendan Twining
Investor Relations	+61 4 1113 9134
Register Name	Computershare Investor Services
Registry Website	www.computershare.com.au
Registry Telephone	+61 2 8234 5000
Overseas Exchange	—

Directors

Chairman	Mr Thomas (Tom) William Pockett
MD/CEO	Mr Nicholas B Hawkins
Executive Directors	—
Non-Exec Directors	Mr Simon Christopher Allen
	Mr David Hugh Armstrong
	Mr Jonathan (Jon) B Nicholson
	Dr Helen Marion Nugent
	Mr Scott Pickering
	Mr George David Sartorel
	Mr George Savvides
	Ms Wendy Thorpe
	Ms Michelle Kim Tredenick

Management

Amanda Whiting (Chief Executive IAG New Zealand)
Andrew Collings (Additional Company Secretary.)
Christine Stasi (Group Executive People, Performance and Reputation)
Jane Margaret Bowd (Company Secretary)
Jarrod Hill (Group Executive Intermediated Insurance Australia)
Julie Batch (Group Executive, Direct Insurance Australia)
Michelle McPherson (Chief Financial Officer)
Neil Morgan (Chief Operating Officer)
Peter Taylor (Group Chief Risk Officer)

Substantial Shareholders

State Street Corporation and subsidiaries	6.8 %
BlackRock Group	6.1 %
The Vanguard Group,Inc	5.0 %

Operational History

16 February 2024 - Insurance Australia Group announced underlying insurance margin of 13.7%, up from 10.7% in 1H2023. Insurance profit of \$614m, equating to a reported insurance margin of 13.7%. GWP growth of 5.8% (1H2023:7.8%) included 3.1% GWP growth in commercial short-tail, with low double-digit average rate increases being offset by lower volumes, predominantly in the partner personal lines. IIA’s insurance profit was driven by a higher underlying margin of 9.5% compared to 5.7% in 1H2023.

16 February 2024 - Insurance Australia Group announced retention rates (%) 90 in DIA Home & Motor, mid-to high 90s in NZ direct Home & Motor. Reported profit of \$162m and on track to deliver on target of at least \$250m in FY2024 insurance profit. Quality score of 97.7% from 320,000 Australian repair assessments (70,000+ motor repair and 3,200+ property repair quality inspections). Original \$350m on-market buyback completed, additional buyback of up to \$200m announced.

04 January 2024 - Insurance Australia Group reported NPAT of \$832m for the year ended 30 June 2023.

Revenue from ordinary activities were \$19,851m, up 8.2% from last year. Diluted EPS was 32.2 cents compared to 13.33 cents last year. Net operating cash flow was \$452m compared to \$899m last year. The final dividend declared was 9 cents, taking the full year dividend to 15 cents compared with 11 cents last year.

11 October 2023 - Insurance Australia Group announced gross written premium grew by 10.6% to \$14.7bn. Net profit after tax was up from FY2022 to \$832m. Over the year, the Company's total shareholder return - which comprises share price growth and dividends - was 33%. The Company's capital position remained robust, which enabled the Board to increase the final dividend to 9.0 cents per share, franked to 30%. This resulted in a full year dividend of 15.0 cents per share, up 36% from FY2022, and a payout ratio of 83% of net profit after tax.

21 August 2023 - Insurance Australia Group announced 2H FY2023 Reported GWP growth of 13.7% and Underlying GWP growth of 12.6% and Gross Earned Premium 2H FY2023 growth 8.2%, expected to increase further in FY2024. \$7.4bn technical reserves invested in fixed interest and cash; Gain of \$271m driven by the higher investment yield and narrowing of credit spreads, offset by an increase in risk free rates; and 250bps investment yield improvement in FY2023 (4.3%) versus FY2022 (1.8%).

21 August 2023 - Insurance Australia Group announced insurance profit \$803m, up 37% (FY2022: \$586m); Improved reported insurance margin of 9.6% (FY2022:

7.4%); Underlying insurance profit of \$1,052m down 9.1% (FY2022: \$1,157m) impacted by elevated inflation and reinsurance reinstatement costs; Underlying insurance margin of 12.6% (FY2022: 14.6%) increases to 13.4% after adjusting for reinsurance reinstatement costs; Group expenses held flat at \$2.5bn for third year delivering an improvement in the expense ratio to 23.1% (FY2022: 23.7%).

21 August 2023 - Insurance Australia Group announced GWP up 10.6% to \$14.7bn; Insurance profit up 37% to \$803m; Reported insurance margin of 9.6%, up from 7.4% in FY2022; Underlying insurance margin of 12.6%, down from 14.6% in FY2022; Net Profit After Tax of \$832m; Total claims paid \$10.2bn, up 20%; and Final dividend at 9cps.

05 June 2023 - The IAG Capital Notes 1 of Insurance Australia Group (IAG) will be suspended from quotation at the close of trading 5 June 2023 under Listing Rule 17.2, in anticipation of their redemption on 15 June 2023. Security class code IAGPD. The suspension only applies to the IAG Capital Notes 1 (ASX: IAGPD) and does not apply to any other quoted securities of the Company.

12 May 2023 - Insurance Aust. Grp. reported NPAT of \$468m for the half-year ended 31 December 2022. Revenue from ordinary activities were \$9,576m, up 3.79% from last year. Diluted EPS was 17.62 cents compared to 7.03 cents last year. Net operating cash flow was \$289m compared to \$412m last year. The interim dividend declared was 6 cents, compared with 6 cents last year.

31 March 2023 - Insurance Australia Group announced the Company will Redeem all \$220.2m (2,202,481) of Capital Notes issued on 22 December 2016 and trading under ASX code "IAGPD" (Notes) that remain on issue, on the Optional Exchange Date of 15 June 2023, in accordance with the Capital Notes Terms. In accordance with the Capital Notes Terms, the Company may elect to Convert, Redeem or Resell some, or all, of the Notes on 15 June 2023, subject to APRA's prior written approval. The Redemption of all the Notes has been approved by APRA. On 15 June 2023, each Capital Note Holder will be entitled to receive the face value of A\$100.00 per Note plus the final Distribution of A\$1.8667 per Note, for each Note held on 7 June 2023 (Record Date), subject to the Capital Notes Terms.